

Demographic and Income Profile

Centreville

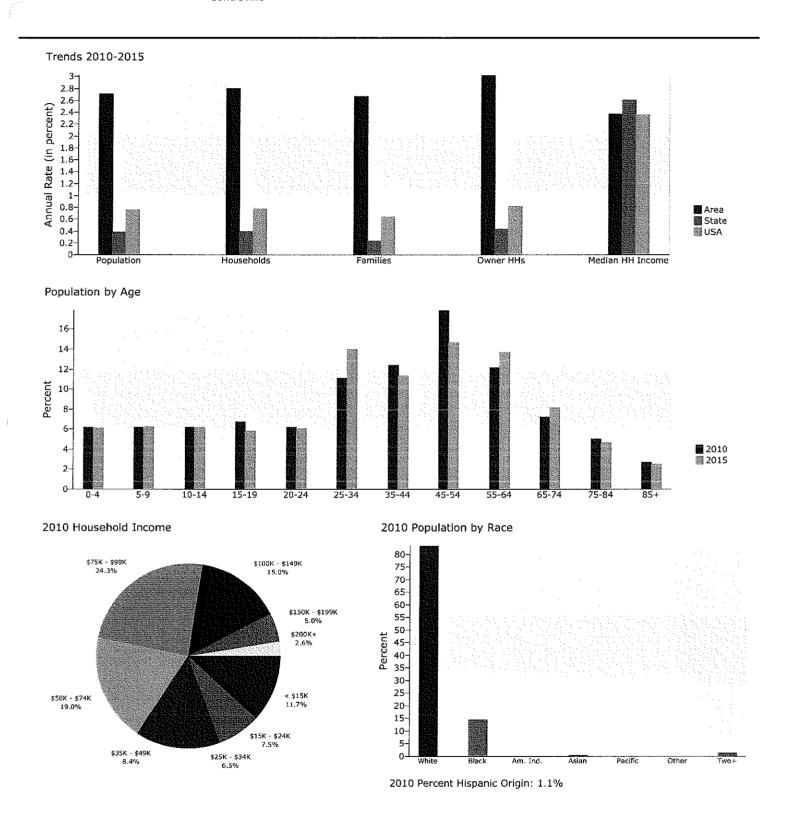
Population		1,975		3,371		3,8
Households		810		1,482		1.7
Families		577		1,030		1.1
Average Household Size		2.34		2.22		2.
Owner Occupied Housing Units		579		1,152		1,3
Renter Occupied Housing Units		231		330		3
Median Age		39.3		41.1		3:
rends: 2010 - 2015 Annual Rate	基础的 医眼镜 医	Area		State	3.60周首首4月00	Natio
Population		2.71%		0.38%	•	0.7
Households		2.81%		0.40%		0.7
Families		2.67%		0.24%		0.6
Owner HHs		3.02%		0.44%		0.83
Median Household Income		2.37%		2.61%		2.30
	g dian tha fin tha an an tha tha tao an ing a mara a	000)10	化多数分离 医甲基氏管 医克斯氏试验检尿病)15
ouseholds by Income	Number	Percent	Number	Percent	Number	Perc
<\$15,000 *15,000 *15,000	125	15.6%	174	11.7%	157	9.7
\$15,000 - \$24,999	82	10.2%	111	7.5%	99	5.8
\$25,000 - \$34,999 \$35,000 - \$40,000	57	7.1%	97	6.5%	79	4.6
\$35,000 - \$49,999 \$50,000 - \$74,999	104	13.0%	124	8.4%	109	6.4
\$50,000 - \$74,999 \$75,000 - \$99,999	193	24.1%	282	19.0%	344	20.7
\$75,000 - \$99,999 \$100,000 - \$149,999	129 76	16.1% 9.5%	360 222	24.3% 15.0%	344	20.2
\$150,000 - \$149,999 \$150,000 - \$199,999	23	9.5% 2.9%	222 74	5.0%	434 79	25.5 4.6
\$200,000+	13	2.9% 1.6%	74 38	2.6%	79 58	3.4
#250/000 ·	15	1.0 /0	50	2.070	55	٥
Median Household Income	\$55,088		\$69,693		\$78,364	
Average Household Income	\$66,133		\$75,811		\$85,202	
Per Capita Income	\$23,717	ala a managan ayan a ma	\$29,454	en e	\$33,188	
		000	经债券的 化氯化甲基 医多种动物 化二氯化	10	医多性乳腺病 化二氯环 医输出 指足 化邻苯	15
pulation by Age 0 - 4	Number	Percent	Number	Percent	Number	Perce
0 - 4 5 - 9	121	6.1%	208	6.2%	236	6.1
10 - 14	150 160	7.6% 8.1%	209	6.2%	242	6.3 6.5
15 - 19	117	5.9%	209 227	6.2% 6.7%	251 224	5.8
20 - 24	65	3.3%	208	6.2%	234	5.0 6.1
25 - 34	212	10.7%	375	11.1%	234 540	14.0
35 - 44	381	19.3%	417	12.4%	438	11.4
45 ~ 54	270	13.7%	602	17.9%	566	14.7
55 - 64	189	9.6%	409	12.1%	529	13.7
65 - 74	136	6.9%	244	7.2%	315	8.2
75 - 84	115	5.8%	170	5.0%	181	4.7
85+	59	3.0%	91	2.7%	98	2.5
		00	. According to the contract of the contract of	10		
ice and Ethnicity	Number	Percent	Number	Percent	Number	Perce
White Alone	1,666	84.4%	2,809	83.3%	3,211	83.3
Black Alone	278	14.1%	492	14.6%	553	14.3
American Indian Alone	1	0.1%	2	0.1%	2	0.1
Asian Alone	7	0.4%	17	0.5%	22	0.6
Asian Mone			0	0.0%	0	0.0
Pacific Islander Alone	0	0.0%				
	0 2	0.1%	6	0.2%	8	0.2
Pacific Islander Alone						

Data Note: Income is expressed in current dollars



Demographic and Income Profile

Centreville





Total Businesses:			289		
Total Employees:		2	.641		
Total Residential Population:			3.371		
Employee/Residential Population Ratio:		'	0.78		
	Businesses	ses	Employees	- Bes	
	Number	Percent	Number	Percent	
	15	5.2%	35	1.3%	
Construction	33	11.3%	308	11.6%	
Manufacturing	6	3.1%	96	3.6%	
Transpotation	6	3.1%	23	0.9%	
Communication	-	0.3%	\$	0.4%	
Usitey	-	0.3%	-	%0.0	
Wholeselb Trado	7	2.4%	16	0.6%	
Retail Trate Summary	45	15.5%	471	17.8%	
Homo Improvement	ယ	2.1%	176	6.7%	
General Marchardise Stores	2	0.7%	9	0.5%	
Food Stores	ო	1.0%	125	4.7%	
Auto Dealers, Gas Statons, Auto Afternariket	4	1.4%	13	0.5%	
Apparol & Accessory Stores	-	0.3%	-	0.0%	
Furniture & Homo Furnishings	4	1.4%	4	0.3%	
Esting & Drinking Places	5	3.4%	94	3.6%	
Miscellaneous Retail	15	5.2%	49	1.9%	
Finance, Insurance, Real Estate Summary	33	11.3%	ŧ	4.2%	
Banks, Savings & Lending Institutions	7	2.4%	51	1.9%	
Securities Brokers	-	0.3%	en	0.1%	
Insurance Carriers & Agents	13	4.5%	30	1.1%	
Roal Estate, Holding, Other Invistment Offices	12	4.1%	27	1.0%	
Services Summary	95	32.6%	874	33.1%	
Hotels & Lodging	-	0.3%	7	0.3%	
Automotive Sorvices	6	1.0%	7	0.3%	
Motion Pictures & Amusements	9	2.1%	49	1.9%	
Health Sorvices	13	4.5%	261	8.9%	
Legal Services	6	3.1%	33	1.2%	
Education Institutions & Libraries	9	1.7%	294	11.1%	
Other Sarvices	99	19.9%	223	8.4%	
Government	40	13.7%	669	26.4%	
Other	Ø	1.0%	0	0.0%	
Tefals		:			

Source: Business data provided by Intogroup, Omaha NE Copyright 2010, ali rights reserved, ESRI forecasts for 2010.

Pago 1 of 2

8/03/2010

100.0%

Business Summary by NAICs Codes



Custom Polygon Centreville

Total Residential Population: Total Businesses: Total Employees:

Employee/Residential Population Ratio:

Sees	Percent	2.1%	
pusinesses	Number P	9	
		ņ	
		, Fishing & Huntin	
		griculture, Forostry	
		Ą	-

Percent

Employees Number

289 2,641 3,371

Construction

Furniture & Home Furnishings Stores Electronics & Appliance Stores

Motor Vehicle & Parts Dealers

Wholesale Trade

Manufacturing

Bldg Material & Garden Equipment & Supplies Deafers

Health & Personal Care Stores Food & Beverage Stores

Gasoline Stations

Clothing & Clothing Accessories Stores

Sport Goods, Hobby, Book, & Music Stores

General Merchandise Stores

Miscellaneous Store Retailers

fransportation & Warehousing Nonstore Retailers

Finance & Insurance

Central Bank/Credit Intermediation & Related Activities

1.9% 0.1% 1.1% 0.9%

2.4% 0.3% 4.5% 9.7% %0.0 0.2%

6.9%

102 97

1.9%

1.0% 7.2%

1.0% 0.3% 0.0%

Securities, Commodity Contracts & Other Financial Investments & Other Related Activities

Insurance Carriers & Related Activities; Funds, Trusts & Other Financial Vehicles

Real Estate, Rental & Leasing

Professional, Sclentific & Tech Services Logal Services

Management of Companies & Enterprises

Administrative & Support & Waste Management & Remediation Services

Educational Services

Arts, Enterlainment & Recreation Accommodation & Food Services Health Care & Social Assistance

Food Services & Drinking Places

Other Services (except Public Administration)

Automotive Repair & Maintenance

Unclassified Establishments

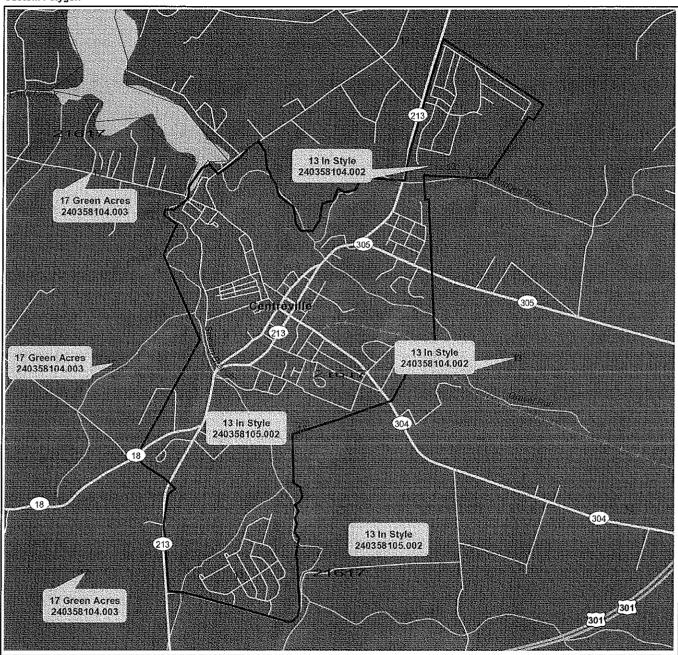
Source: Business data provided by Infogroup, Omaha NE Copyright 2010, all rights reserved. ESRI forecasts for 2010.

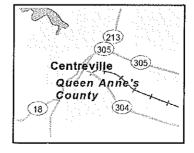
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Centreville

Custom Polygon





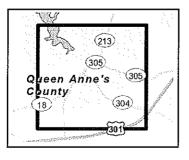
Tapestry LifeMode

- J L1 High Society, Affluent, well-educated, married-couple homeowners
- # £2 Upscale Avenues: Prosperous, married-couple homeowners in different housing
 @ L3 Metropolis: City dwellers in older homes
- reflecting the diversity of urban culture

 L4 Solo Acts: Urban young singles on the move

 L5 Senior Styles: Senior lifestyles by income, age.
- and housing type

 1.6 Scholars and Patricls: College, military
- 27 L7 High Hopes: Young households striving for the "American Dream"
- L8 Global Roots: Ethnic and culturally diverse families
- \$29 Emily Portrait Youth, family life, and children L10 Traditional Living: Middle-aged, middle income—Middle America
- L11 Factories and Farms; Hardworking families
- in small communities, settled near jobs # L12 American Qualt Households in small towns and rural areas



Source: ESRI

Dominant Tapestry Site Map



Tapestry Segmentation

Tapestry Segmentation represents the fourth generation of market segmentation systems that began 30 years ago. The 65-segment Tapestry Segmentation system classifies U.S. neighborhoods based on their socioeconomic and demographic composition. Each segment is identified by its two-digit Segment Code. Match the two-digit segment labels on the map to the list below. A longer description of each segment is available at:

http://www.esri.com/library/whitepapers/pdfs/community-tapestry.pdf

Segment 01: Top Rung

Segment 02: Suburban Splendor

Segment 03: Connoisseurs

Segment 04: Boomburbs

Segment 05: Wealthy Seaboard Suburbs

Segment 06: Sophisticated Squires

Segment 07: Exurbanites

Segment 08: Laptops and Lattes

Segment 09: Urban Chic

Segment 10: Pleasant-Ville

Segment 11: Pacific Heights

Segment 12: Up and Coming Families

Segment 13: In Style

Segment 14: Prosperous Empty Nesters

Segment 15: Silver and Gold

Segment 16: Enterprising Professionals

Segment 17: Green Acres

Segment 18: Cozy and Comfortable

Segment 19: Milk and Cookies

Segment 20: City Lights

Segment 21: Urban Villages

Segment 22: Metropolitans

Segment 23: Trendsetters

Segment 24: Main Street, USA

Segment 25: Salt of the Earth

Segment 26: Midland Crowd

Segment 27: Metro Renters

Segment 28: Aspiring Young Families

Segment 29: Rustbelt Retirees

Segment 30: Retirement Communities

Segment 31: Rural Resort Dwellers

Segment 32: Rustbelt Traditions

Segment 33: Midlife Junction

Segment 34: Family Foundations

Segment 35: International Marketplace

Segment 36: Old and Newcomers

Segment 37: Prairie Living

Segment 38: Industrious Urban Fringe

Segment 39: Young and Restless

Segment 40: Military Proximity

Segment 41: Crossroads

Segment 42: Southern Satellites

Segment 43: The Elders

Segment 44: Urban Melting Pot

Segment 45: City Strivers

Segment 46: Rooted Rural

Segment 47: Las Casas

Segment 48: Great Expectations

Segment 49: Senior Sun Seekers

Segment 50: Heartland Communities

Segment 51: Metro City Edge

Segment 52: Inner City Tenants

Segment 53: Home Town

Segment 54: Urban Rows

Segment 55: College Towns

Segment 56: Rural Bypasses

Segment 57: Simple Living

Segment 58: NeWest Residents

Segment 59: Southwestern Families

Segment 60: City Dimensions

Segment 61: High Rise Renters

Segment 62: Modest Income Homes

Segment 63: Dorms to Diplomas

Segment 64: City Commons

Segment 65: Social Security Set

Segment 66: Unclassified





Centreville

Custom	Polygon

2010	2015
3,371	3,854
1,482	1,702
1,030	1,175
41.1	39.9
\$69,693	\$78,364
	3,371 1,482 1,030 41.1

	Spending		
	Potential		
	Index	Average	Total
Assets			
Market Value			
Checking Accounts	114	\$6,637.79	\$9,837,210
Savings Accounts	114	\$14,984.94	\$22,207,688
U.S. Savings Bonds	115	\$474.16	\$702,712
Stocks, Bonds & Mutual Funds	121	\$47,258.80	\$70,037,544
Annual Changes			
Checking Accounts	126	\$327.80	\$485,801
Savings Accounts	118	\$461.67	\$684,199
U.S. Savings Bonds	162	\$3.86	\$5,721
Earnings			
Dividends, Royalties, Estates, Trusts	114	\$1,120.53	\$1,660,619
Interest from Savings Accounts or Bonds	113	\$1,036.78	\$1,536,510
Retirement Plan Contributions	119	\$1,639.57	\$2,429,850
<u>iabilities</u>			
Original Mortgage Amount	119	\$25,533.25	\$37,840,271
ehicle Loan Amount ¹	104	\$2,814.53	\$4,171,130
mount Paid: Interest			
Home Mortgage	118	\$5,489.45	\$8,135,365
Lump Sum Home Equity Loan	118	\$153.27	\$227,139
New Car/Truck/Van Loan	108	\$226.35	\$335,451
Used Car/Truck/Van Loan	100	\$162.67	\$241,070
mount Paid: Principal			
Home Mortgage	118	\$2,340.36	\$3,468,413
Lump Sum Home Equity Loan	117	\$195.17	\$289,237
New Car/Truck/Van Loan	110	\$1,219.36	\$1,807,093
Used Car/Truck/Van Loan	100	\$760.91	\$1,127,668
Checking Account and Banking Service Charges	104	\$28.97	\$42,937
Finance Charges, excluding Mortgage/Vehicle	109	\$266.15	\$394,441

Data Note: The Spending Potential Index (SPI) is household-based, and represents the asset value or amount spent for a product or service relative to a national average of 100. Annual change may be negative.

Source: ESRI forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

¹ Vehicle Loan Amount is the amount of a loan for a car, truck, van, boat, camper, motorcycle, motor scooter, or moped, excluding interest.





Centreville

Custom Polygon

Demographic Summary	2010	2015
Population	3,371	3,854
Households	1,482	1,702
Families	1,030	1,175
Median Age	41.1	39.9
Median Household Income	\$69,693	\$78,364

	Spending	Average		
	Potential Index	Amount Spent	Total	Percent
		•		
Total Expenditures	108	\$72,306.00	\$107,157,499	100.0%
Food	107	\$8,196.72	\$12,147,535	11.3%
Food at Home	105	\$4,711.03	\$6,981,752	6.5%
Food Away from Home	108	\$3,485.68	\$5,165,785	4.8%
Alcoholic Beverages	111	\$634.64	\$940,532	0.9%
Housing	110	\$22,362.10	\$33,140,636	30.9%
Shelter	111	\$17,577.74	\$26,050,214	24.3%
Utilities, Fuel and Public Services	106	\$4,784.36	\$7,090,422	6.6%
Household Operations	109	\$1,725.11	\$2,556,618	2.4%
Housekeeping Supplies	106	\$746.49	\$1,106,304	1.0%
Household Furnishings and Equipment	97	\$1 ,997.14	\$2,959,768	2.8%
Apparel and Services	76	\$1,820.38	\$2,697,801	2.5%
Transportation	106	\$10,696.27	\$15,851,873	14.8%
Travel	1 1 5	\$2,168.76	\$3,214,104	3.0%
Health Care	106	\$3,931.66	\$5,826,715	5.4%
Entertainment and Recreation	111	\$3,586.23	\$5,314,796	5.0%
Personal Care Products & Services	110	\$766.90	\$1,136,553	1.1%
Education	115	\$1,396.67	\$2,069,861	1.9%
Smoking Products	99	\$421.25	\$624,297	0.6%
Miscellaneous ¹	108	\$1,263.30	\$1,872,210	1.7%
Support Payments/Cash Contributions/Gifts in Kind	110	\$2,683.55	\$3,977,014	3.7%
Life/Other Insurance	112	\$465.67	\$690,118	0.6%
Pensions and Social Security	113	\$7,443.16	\$11,030,768	10.3%

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: ESRI forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

¹ **Miscellaneous** includes lotteries, pari-mutuel losses, legal fees, funeral expenses, safe deposit box rentals, checking account/banking service charges, cemetery lots/vaults/maintenance fees, accounting fees, miscellaneous personal services/advertising/fines, finance charges excluding mortgage & vehicle, occupational expenses, expenses for other properties, credit card membership fees, and shopping club membership fees.





Top Tapestry Segments:		Demographic Summary	2010	2015
In Style	84.0%	Population	3,371	3,854
Green Acres	16.0%	Households	1,482	1,702
		Families	1,030	1,175
		Median Age	41.1	39.9
		Median Household Income	\$69,693	\$78,364

	Median Household Income		\$69,693	\$78,364
	Spending	Average		
	Potential	Amount		
	Index	Spent		Total
Apparel and Services	76	\$1,820.38		\$2,697,801
Men's	72	\$329.62		\$488,492
Women's	69	\$569.36		\$843,789
Children's	79	\$316.61		\$469,218
Footwear	52	\$218.07		\$323,184
Watches & Jewelry	112	\$216.90		\$321,440
Apparel Products and Services ¹	181	\$169.82		\$251,677
Computer				
Computers and Hardware for Home Use	109	\$209.60		\$310,622
Software and Accessories for Home Use	111	\$31.64		\$46,896
Entertainment & Recreation	1 11	\$3,586.23		\$5,314,796
Fees and Admissions	117	\$723.67		\$1,072,486
Membership Fees for Clubs ²	117	\$192.50		\$285,280
Fees for Participant Sports, excl. Trips	116	\$123.36		\$182,819
Admission to Movie/Theatre/Opera/Ballet	113	\$171.39		\$253,993
Admission to Sporting Events, excl. Trips	118	\$70.12		\$103,925
Fees for Recreational Lessons	121	\$165.50		\$245,269
Dating Services	105	\$0.81		\$1,200
TV/Video/Audio	106	\$1,317.68		\$1,952,805
Community Antenna or Cable TV	105	\$754.95		\$1,118,830
Televisions	112	\$215.84		\$319,876
VCRs, Video Cameras, and DVD Players	108	\$21.90		\$32,456
Video Cassettes and DVDs	106	\$55.56		\$82,336
Video and Computer Game Hardware and Software	113	\$62.83		\$93,108
Satellite Dishes	108	\$1.36		\$2,022
Rental of Video Cassettes and DVDs	107	\$44.22		\$65,537
Streaming/Downloaded Video	113	\$1.58		\$2,341
Audio ³	103	\$151.33		\$224,270
Rental and Repair of TV/Radio/Audio	107	\$8.12		\$12,030
Pets	133	\$573.69		\$850,208
Toys and Games⁴	108	\$156.51		\$231,949
Recreational Vehicles and Fees ⁵	105	\$339.18		\$502,668
Sports/Recreation/Exercise Equipment ⁶	87	\$157.85		\$233,935
Photo Equipment and Supplies ⁷	112	\$115.57		\$171,278
Reading ⁸	111	\$172.47		\$255,595
Catered Affairs ⁹	120	\$29.60		\$43,871
Food	107	\$8,196.72		\$12,147,535
Food at Home	105	\$4,7 1 1.03		\$6,981,752
Bakery and Cereal Products	105	\$629.21		\$932,492
Meat, Poultry, Fish, and Eggs	105	\$1,087.24		\$1,611,289
Dairy Products	105	\$521.20		\$772,423
Fruit and Vegetables	106	\$831.94		\$1,232,934
Snacks and Other Food at Home ¹⁰	105	\$1,641 <i>.</i> 44		\$2,432,613
Food Away from Home	108	\$3,485.68		\$5,165,785
Alcoholic Beverages	111	\$634.64		\$940,532
Nonalcoholic Beverages at Home	105	\$458.70		\$679,800
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	Spending	Average	
	Potential	Amount	
	Index	Spent	Tota
Financial			
Investments	109	\$1,892.30	\$2,804,39
Vehicle Loans	105	\$5,138.63	\$7,615,443
Health			
Nonprescription Drugs	102	\$104.94	\$155,526
Prescription Drugs	102	\$510.02	\$755,84
Eyeglasses and Contact Lenses	112	\$85.88	\$127,280
Home			
Mortgage Payment and Basics ¹¹	117	\$11,003.81	\$16,307,643
Maintenance and Remodeling Services	118	\$2,348.70	\$3,480,780
Maintenance and Remodeling Materials ¹²	110	\$407.49	\$603,894
Utilities, Fuel, and Public Services	106	\$4,784.36	\$7,090,422
Household Furnishings and Equipment			
Household Textiles ¹³	110	\$146.18	\$216,638
Furniture	111	\$667.25	\$988,860
Floor Coverings	117	\$87.57	\$129,784
Major Appliances ¹⁴	108	\$326.82	\$484,347
Housewares ¹⁵	96	\$82.45	\$122,184
Small Appliances	107	\$35.12	\$52,041
Luggage	116	\$10.71	\$15,878
Telephones and Accessories	72	\$30.75	\$45,570
Household Operations	440	ФE47.70	\$767.000
Child Care	112 111	\$517.72 \$465.38	\$767,268 \$689,694
Lawn and Garden ¹⁶			
Moving/Storage/Freight Express	105 106	\$63.71	\$94,417
Housekeeping Supplies ¹⁷	100	\$746.49	\$1,106,304
Insurance			
Owners and Renters Insurance	111	\$511.87	\$758,595
Vehicle Insurance	107	\$1,251.15	\$1,854,201
Life/Other Insurance Health Insurance	1 1 2 105	\$465.67 \$2,035.43	\$690,118 \$3,016,513
nealui insulance			
Personal Care Products ¹⁸	107	\$428.20	\$634,587
School Books and Supplies ¹⁹	106	\$112.78	\$167,140
Smoking Products	99	\$421.25	\$624,297
Transportation			
Vehicle Purchases (Net Outlay) ²⁰	106	\$4,674.76	\$6,927,998
Gasoline and Motor Oil	104	\$2,986.51	\$4,426,001
Vehicle Maintenance and Repairs	108	\$1,019.28	\$1,510,577
Travel			
Airline Fares	117	\$537.49	\$796,566
Lodging on Trips	116	\$506.11	\$750,057
Auto/Truck/Van Rental on Trips	120	\$44.30	\$65,659
Food and Drink on Trips	113	\$491.85	\$728,921

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: ESRI forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.



13 In Style



Demographic

In Style residents live in the suburbs but prefer the city lifestyle. Professional couples predominate. Household distributions by type are similar to those of the United States. Married-couple families represent 54 percent of households. Households without children (married couples without children, single-person, shared, and other family types), comprise more than two-thirds of all households. This count is increasing. The population is slightly older, with a median age of 39.9 years. There is little diversity in these neighborhoods.

Socioeconomic

In Style residents are prosperous, with a median household income of \$71,177 and a median net worth of \$188,492. Wages and salaries provide income for 84 percent of the households; 47 percent also receive some form of investment income. In Style residents are more educated compared to the U.S. level: 42 percent of the population aged 25 years and older hold a bachelor's or graduate degree. Labor force participation is 70 percent; unemployment is 8.2 percent. Forty-six percent of employed residents have professional or management positions, with above average concentrations in the finance, insurance, health care, technical services, and education industry sectors.

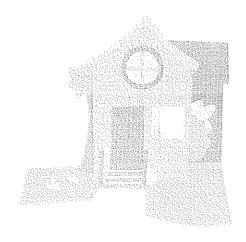
Residential

In Style residents live in affluent neighborhoods of metropolitan areas across the country. More suburban than urban, they embrace an urbane lifestyle; 14 percent prefer townhouses to traditional single-family homes chosen by 56 percent of the households. The median home value is \$224,030. The 69 percent rate of homeownership is just slightly above average. More than three-quarters of the housing was built in the last 30 years.

Preferences

Computer savvy *In Style* residents go online daily to research real estate information; do their banking; track investments; trade stocks; book travel; and buy computer hardware or software, concert tickets, or tickets to sporting events. They use a financial planner and invest in stocks, bonds, money market funds, money market bank accounts, and securities. Looking toward the future, residents hold life insurance policies and contribute to IRA and 401(k) retirement accounts. To maintain their homes, they hire professional household cleaning services and contractors to remodel their kitchens.

Residents stay fit by exercising, eating a healthy diet to control their weight, buying low-fat foods, and taking vitamins. They attend live musical performances and gamble at casinos. They take domestic vacations to hike, golf, and go backpacking. They read magazines, listen to news-talk radio, and watch professional sports events and golf on TV.





17 Green Acres



Demographic

Seventy-one percent of the households in *Green Acres* neighborhoods are married couples with and without children. Many families are blue-collar Baby Boomers, many with children aged 6–17 years. With more than 10 million people, *Green Acres* represents Tapestry's third largest segment, currently more than 3 percent of the U.S. population and growing by 2.2 percent annually. The median age is 40.7 years. This segment is not ethnically diverse; 92 percent of the residents are white.

Socioeconomic

Educated and hard-working, more than one-fourth of *Green Acres* residents hold a bachelor's or graduate degree; more than half have attended college. Labor force participation is 68 percent, with higher employment concentrations in the manufacturing, construction, health care, and retail trade industry sectors. Occupation distributions are similar to those of the U.S. Seventeen percent of the households earn income from self-employment ventures. The median household income is \$64,480; the median net worth is \$177,629.

Residential

Although *Green Acres* neighborhoods are located throughout the country, they are found primarily in the Midwest and South, with the highest concentrations in Michigan, Ohio, and Pennsylvania. A "little bit country," these residents live in pastoral settings of developing suburban fringe areas. Homeownership is at 86 percent, and median home value is \$181,705. Typical of rural residents, *Green Acres* households own multiple vehicles; 78 percent own two or more vehicles.

Preferences

Country living describes the lifestyle of *Green Acres* residents. Pet dogs or cats are considered part of the family. These do-it-yourselfers maintain and remodel their homes; projects include roofing and installing carpet or insulation. They own all the necessary power tools, including routers, welders, sanders, and various saws, to finish their projects. Residents also have the right tools to maintain their lawns, flower gardens, and vegetable gardens. They own riding lawn mowers, garden tillers, tractors, and even separate home freezers for the harvest. Continuing the do-it-yourself mode, it is not surprising that *Green Acres* is the top market for owning a sewing machine. A favorite pastime is using their ice cream maker to produce homemade ice cream. They prefer motorcycles and full-size pickup trucks.

For exercise, *Green Acres* residents ride their mountain bikes and go fishing, canoeing, and kayaking. They also ride horseback and go power boating, bird watching, target shooting, hunting, motorcycling, and bowling. They listen to auto racing and country music on the radio and read fishing and hunting magazines. Many own satellite dishes so they can watch news programs, the Speed Channel, and auto racing on TV. A favorite channel is Country Music Television.

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Retail Goods and Services Expenditures

Centreville Custom Polygon

¹Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

²Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.

³Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.

⁴Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.

⁵Recreational Vehicles & Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.

⁶Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

⁷Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

⁸Reading includes magazine and newspaper subscriptions, single copies of magazines and newspapers, and books.

⁹Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

¹⁰Snacks and Other Food at Home includes candy, chewing gurn, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

11 Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.

¹²Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

¹³Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.

14Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

15Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.

16 Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

¹⁷Housekeeping Supplies includes soaps and laundry detergents, cleaning products, tollet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

¹⁸Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, and personal care appliances.

19 School Books and Supplies includes school books and supplies for college, elementary school, high school, and preschool.

²⁰Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.





Summary Demographics	
2010 Population	3,371
2010 Households	1,482
2010 Median Disposable Income	\$52,120
2010 Per Capita Income	\$29,454

Industry Summary	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Total Retail Trade and Food & Drink (NAICS 44-45, 722)	\$44,865,616	\$83,707,196	\$-38,841,580	-30.2	45
Total Retail Trade (NAICS 44-45)	\$38,117,538	\$74,913,705	\$-36,796,167	-32.6	34
Total Food & Drink (NAICS 722)	\$6,748,078	\$8,793,491	\$-2,045,413	-13.2	11

Industry Group	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers (NAICS 441)	\$10,565,937	\$476.804	\$10,089,133	91.4	1
Automobile Dealers (NAICS 4411)	\$4,259,487	\$0	\$4,259,487	100.0	0
Other Motor Vehicle Dealers (NAICS 4412)	\$5,571,620	\$206,334	\$5,365,286	92.9	1
Auto Parts, Accessories, and Tire Stores (NAICS 4413)	\$734,830	\$270,470	\$464,360	46.2	1
Furniture & Home Furnishings Stores (NAICS 442)	\$1,199,620	\$1,138,806	\$60,814	2.6	3
Furniture Stores (NAICS 4421)	\$783,554	\$734,966	\$48,588	3.2	1
Home Furnishings Stores (NAICS 4422)	\$416,066	\$403,840	\$12,226	1.5	2
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Electronics & Appliance Stores (NAICS 443/NAICS 4431)	\$754,363	\$1,038,362	\$-283,999	-15.8	2
Close of the Control	Ψ101,000	4 1,000,002	\$ 200,000	10.0	_
Bldg Materials, Garden Equip. & Supply Stores (NAICS 444)	\$1,765,582	\$13,459,725	\$-11,694,143	-76,8	5
Building Material and Supplies Dealers (NAICS 4441)	\$1,328,378	\$13,092,735	\$-11,764,357	-81.6	3
Lawn and Garden Equipment and Supplies Stores (NAICS 4442)	\$437,204	\$366,990	\$70,214	8.7	2
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Food & Beverage Stores (NAICS 445)	\$8,842,070	\$33,681,619	\$-24,839,549	-58.4	6
Grocery Stores (NAICS 4451)	\$7,185,420	\$32,174,786	\$-24,989,366	-63.5	2
Specialty Food Stores (NAICS 4452)	\$881,331	\$230,294	\$651,037	58.6	2
Beer, Wine, and Liquor Stores (NAICS 4453)	\$775,319	\$1,276,539	\$-501,220	-24.4	2
		,			
Health & Personal Care Stores (NAICS 446/NAICS 4461)	\$1,525,863	\$1,794,824	\$-268,961	-8.1	2
Gasoline Stations (NAICS 447/4471)	\$5,645,877	\$12,226,985	\$-6,581,108	-36.8	3
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Clothing and Clothing Accessories Stores (NAICS 448)	\$2,284,005	\$63,448	\$2,220,557	94.6	1
Clothing Stores (NAICS 4481)	\$1,721,498	\$63,448	\$1,658,050	92.9	1
Shoe Stores (NAICS 4482)	\$240,830	\$0	\$240,830	100.0	0
Jewelry, Luggage, and Leather Goods Stores (NAICS 4483)	\$321,677	\$0	\$321,677	100.0	0
3, 35 3 ,	, , .	**		. 2000	
Sporting Goods, Hobby, Book, and Music Stores (NAICS 451)	\$560,800	\$0	\$560,800	100.0	0
Sporting Goods/Hobby/Musical Instrument Stores (NAICS 4511)	\$397,987	\$0	\$397,987	100.0	0
Book, Periodical, and Music Stores (NAICS 4512)	\$162,813	\$0	\$162,813	100.0	0
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Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents Teakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. ESRI uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 Industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector.

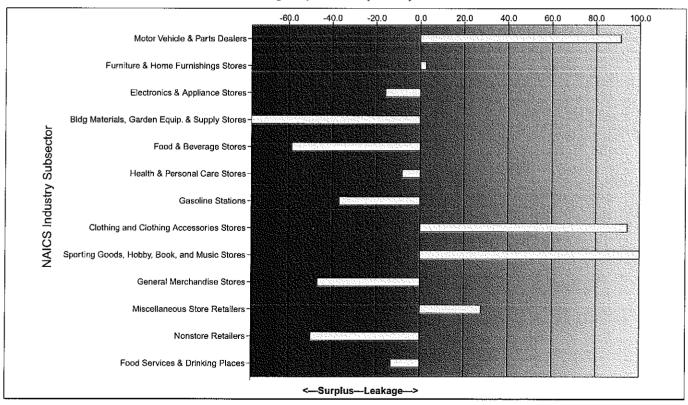
Source: ESRI and Infogroup





Industry Group	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
General Merchandise Stores (NAICS 452)	\$2,338,271	\$6,417,489	\$-4,079,218	-46.6	2
Department Stores Excluding Leased Depts.(NAICS 4521)	\$1,033,226	\$0	\$1,033,226	100.0	0
Other General Merchandise Stores (NAICS 4529)	\$1,305,045	\$6,417,489	\$-5,112,444	-66.2	2
Miscellaneous Store Retailers (NAICS 453)	\$1,335,960	\$755,096	\$580,864	27.8	6
Florists (NAICS 4531)	\$40,865	\$247,246	\$-206,381	-71.6	1
Office Supplies, Stationery, and Gift Stores (NAICS 4532)	\$147,866	\$269,032	\$-121,166	-29.1	2
Used Merchandise Stores (NAICS 4533)	\$747,523	\$148,508	\$599,015	66.9	2
Other Miscellaneous Store Retailers (NAICS 4539)	\$399,706	\$90,310	\$309,396	63.1	1
Nonstore Retailers (NAICS 454)	\$1,299,190	\$3,860,547	\$-2,561,357	-49.6	3
Electronic Shopping and Mail-Order Houses (NAICS 4541)	\$0	\$414,730	\$-414,730	-100.0	1
Vending Machine Operators (NAICS 4542)	\$355,339	\$0	\$355,339	100.0	0
Direct Selling Establishments (NAICS 4543)	\$943,851	\$3,445,817	\$-2,501,966	-57.0	2
Food Services & Drinking Places (NAICS 722)	\$6,748,078	\$8,793,491	\$-2,045,413	-13,2	11
Full-Service Restaurants (NAICS 7221)	\$1,873,529	\$4,057,110	\$-2,183,581	-36.8	6
Limited-Service Eating Places (NAICS 7222)	\$3,131,254	\$4,477,194	\$-1,345,940	-17.7	4
Special Food Services (NAICS 7223)	\$1,393,304	\$0	\$1,393,304	100.0	0
Drinking Places - Alcoholic Beverages (NAICS 7224)	\$349,991	\$259,187	\$90,804	14.9	1

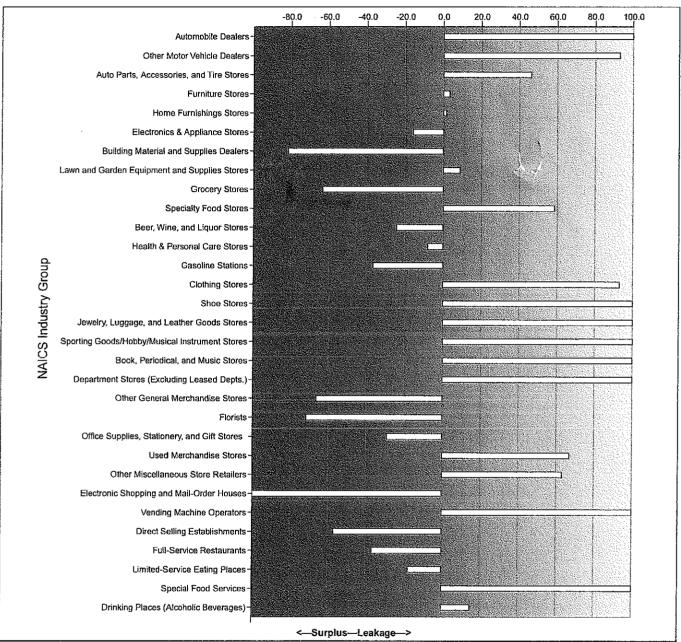
Leakage/Surplus Factor by Industry Subsector



Source: ESRI and Infogroup



Leakage/Surplus Factor by Industry Group



Source: ESRI and Infogroup



2020	2000 Total Population	1,975
\ 9	2000 Group Quarters	83
	2010 Total Population	3,371
	2015 Total Population	3,854
	2010 - 2015 Annual Rate	2.71%
<u>့</u>	2000 Households	810
4 ₽	2000 Average Household Size	2.34
41 1 f	2010 Households	1,482
	2010 Average Household Size	2.22
	2015 Households	1,702
	2015 Average Household Size	2.21
	2010 - 2015 Annual Rate	2.81%
	2000 Families	577
	2000 Average Family Size	2.76
	2010 Families	1,030
	2010 Average Family Size	2.66
	2015 Families	1,175
	2015 Average Family Size	2.67
	2010 - 2015 Annual Rate	2.67%
	2000 Housing Units	869
É À	Owner Occupied Housing Units	66.9%
	Renter Occupied Housing Units	26.7%
	Vacant Housing Units	6.4%
	2010 Housing Units	1,592
	Owner Occupied Housing Units	72.4%
	Renter Occupied Housing Units	20.7%
	Vacant Housing Units	6.9%
	2015 Housing Units	1,846
	Owner Occupied Housing Units	72.4%
	Renter Occupied Housing Units	19.8%
	Vacant Housing Units	7.8%
	Median Household Income	
	2000	\$55,088
	2010	\$69,693
	2015	\$78,364
	Median Home Value	
	2000	\$168,524
	2010	\$328,625
	2015	\$405,841
	Per Capita Income	
	2000	\$23,713
	2010	\$29,454
	2015	\$33,188
	Median Age	
	2000	39.3
	2010	41.1
	2015	39.9

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita income represents the income received by all persons aged 15 years and over divided by total population. Detail may not sum to totals due to rounding.





1	2000 Households by Income Household Income Base	802
)	< \$15,000	15.6%
	\$15,000 - \$24,999	10.2%
	\$25,000 - \$34,999	7.1%
	\$35,000 - \$49,999	13.0%
	\$50,000 - \$74,999	24.1%
	\$75,000 - \$99,999	16.1%
	\$100,000 - \$149,999	9.5%
	\$150,000 - \$199,999	2.9%
	\$200,000+	1.6%
	Average Household Income	\$66,133
	2010 Households by Income Household Income Base	1 492
	< \$15,000	1,482 11.7%
	\$15,000 - \$24,999	7.5%
	\$25,000 - \$34,999	6.5%
	\$35,000 - \$49,999	8.4%
	\$50,000 - \$74,999	19.0%
	\$75,000 - \$99,999	24.3%
	\$100,000 - \$149,999	15.0%
	\$150,000 - \$199,999	5.0%
	\$200,000+ Average Household Income	2.6% \$75,811
		\$75,611
	2015 Households by Income Household Income Base	1 703
	< \$15,000	1,703 9.2%
	\$15,000 - \$24,999	5.8%
	\$25,000 - \$34,999	4.6%
	\$35,000 - \$49,999	6.4%
	\$50,000 - \$74,999	20.2%
	\$75,000 - \$99,999	20.2%
	\$100,000 - \$149,999	25.5%
	\$150,000 - \$199,999 \$200,000	4.6%
	\$200,000+ Average Household Income	3.4% \$85,202
		\$65,202
	2000 Owner Occupied HUs by Value Total	577
	<\$50,000	3.5%
	\$50,000 - 99,999	14.6%
	\$100,000 - 149,999	21.3%
	\$150,000 - 199,999	26.2%
	\$200,000 - \$299,999	27.9%
	\$300,000 - 499,999	4.2%
	\$500,000 - 999,999	1.4%
	\$1,000,000+	1.0%
	Average Home Value	\$191,526
	2000 Specified Renter Occupied HUs by Contract Rent	200
	Total With Cash Rent	229 86.9%
	No Cash Rent	13.1%
	Median Rent	\$390
	Average Rent	\$397
		,

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest, dividends, net rents, pensions, SSI and welfare payments, child support and alimony. Specified Renter Occupied Housing Units exclude houses on 10+ acres. Average Rent excludes units paying no cash rent.



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	2000 Population by Age	•	
÷	Total		1,975
77	Age 0 - 4		6.1%
	Age 5 - 9		7.6%
	Age 10 - 14		8.1%
	Age 15 - 19		5.9%
	Age 20 - 24		3.3%
	Age 25 - 34		10.7%
	Age 35 - 44		19.3%
	Age 45 - 54		13.7%
	Age 55 - 64		9.6%
	Age 65 - 74		6.9%
	Age 75 - 84		5.8%
	Age 85+		3.0%
	Age 18+	30	74.5%
	2010 Population by Age		
	Total		3,369
	Age 0 - 4		6.2%
	Age 5 - 9		6.2%
	Age 10 - 14		6.2%
	Age 15 - 19		6.7%
	Age 20 - 24	•	6.2%
	Age 25 - 34		11.1%
	Age 35 - 44		12.4%
	Age 45 - 54		17.9%
	Age 55 - 64		12.1%
	Age 65 - 74		7.2%
	Age 75 - 84		5.0%
	Age 85+		2.7%
	Age 18+		77.1%
	2015 Population by Age		
	Total		3,855
	Age 0 - 4		6.1%
	Age 5 - 9		6.3%
	Age 10 - 14		6.5%
	Age 15 - 19		5.8%
	Age 20 - 24		6.1%
	Age 25 - 34		14.0%
	Age 35 - 44		11.4%
	Age 45 - 54		14.7%
	Age 55 - 64		13.7%
	Age 65 - 74		8.2%
	Age 75 - 84		4.7%
	Age 85+		2.5%
	Age 18+		77.4%
	2000 Population by Sex		
	Males		47.8%
	Females		52.2%
	2010 Population by Sex		
	Males		48.4%
	Females		51.6%
	2015 Population by Sex		
	Males		48.6%
	Females		51.4%

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. ESRI forecasts for 2010 and 2015.

@2010 ESRI



	2000 Population by Race/Ethnicity	
	Total	1,974
	White Alone	84.4%
	Black Alone	14.1%
	American Indian Alone	0.1%
	Asian or Pacific Islander Alone	0.4%
	Some Other Race Alone	0.1%
	Two or More Races	1.0%
	Hispanic Origin	0.6%
	Diversity Index	27.7
	2010 Population by Race/Ethnicity	
	Total	3,372
	White Alone	83.3%
	Black Alone	14.6%
	American Indian Alone	0.1%
	Asian or Pacific Islander Alone	0.5%
	Some Other Race Alone	0.2%
	Two or More Races	1.4%
	Hispanic Origin	1.1%
	Diversity Index	30.0
	2015 Population by Race/Ethnicity	
	Total	3,854
	White Alone	83.3%
	Black Alone	14.3%
	American Indian Alone	0.1%
	Asian or Pacific Islander Alone	0.6%
	Some Other Race Alone	0.2%
	Two or More Races	1.5%
	Hispanic Origin	1.4%
	Diversity Index	30.5
5	2000 Population 3+ by School Enrollment	
Ø	Total	1,918
A	Enrolled in Nursery/Preschool	1.8%
	Enrolled in Kindergarten	2.1%
	Enrolled in Grade 1-8	13.5%
	Enrolled in Grade 9-12	5.6%
	Enrolled in College	2.4%
	Enrolled in Grad/Prof School	2.1%
	Not Enrolled in School	72.5%
	2010 Population 25+ by Educational Attainment	
	Total	2,308
	Less than 9th Grade	3.9%
	9th - 12th Grade, No Diploma	6.2%
	High School Graduate	33.1%
	Some College, No Degree	17.5%
	Associate Degree	7.5%
	Bachelor's Degree	19.4%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. ESRI forecasts for 2010 and 2015.

Graduate/Professional Degree

12.5%



2010 Population 15+ by Marital Status	
Total	2,746
Never Married	23.8%
Married	57.6%
Widowed	8.8%
Divorced	9.8%
2000 Population 16+ by Employment Status	
Total	1,521
In Labor Force	69.1%
Civilian Employed	67.1%
Civilian Unemployed	1.6%
In Armed Forces	0.3%
Not in Labor Force	30.9%
2010 Civilian Population 16+ in Labor Force	
Civilian Employed	93.5%
Civilian Unemployed	6.5%
2015 Civilian Population 16+ in Labor Force	
Civilian Employed	94.6%
Civilian Unemployed	5.4%
2000 Females 16+ by Employment Status and Age of Children	
Total	815
Own Children < 6 Only	6.4%
Employed/in Armed Forces	4.7%
Unemployed	0.1%
Not in Labor Force	1.6%
Own Children < 6 and 6-17 Only	7.0%
Employed/in Armed Forces	5.2%
Unemployed	0.0%
Not in Labor Force	1.8%
Own Children 6-17 Only	18.5%
Employed/in Armed Forces	15.6%
Unemployed	0.2%
Not in Labor Force	2.7%
No Own Children < 18	68.1%
Employed/in Armed Forces	36.0% 0.5%
Unemployed Not in Labor Force	31.7%
2010 Employed Population 16+ by Industry Total	1,679
Agriculture/Mining	2.5%
Construction	11.7%
Manufacturing	3.5%
Wholesale Trade	3.8%
Retail Trade	11.3%
Transportation/Utilities	3.1%
Information	1.8%
Finance/Insurance/Real Estate	6.7%
Services	45.9%

45.9% 9.8%

Services

Public Administration



2010 Employed Population 16+ by Occupation 1,683 Total 1,683 White Collar 68.0% Management/Business/Financial 19.0% Professional 24.9% Sales 11.6% Administrative Support 12.5% Services 13.1% Blue Collar 19.0% Farming/Forestry/Fishing 1.5%
Management/Business/Financial 19.0% Professional 24.9% Sales 11.6% Administrative Support 12.5% Services 13.1% Blue Collar 19.0%
Professional 24.9% Sales 11.6% Administrative Support 12.5% Services 13.1% Blue Collar 19.0%
Sales 11.6% Administrative Support 12.5% Services 13.1% Blue Collar 19.0%
Administrative Support 12.5% Services 13.1% Blue Collar 19.0%
Services 13.1% Blue Collar 19.0%
Blue Collar 19.0%
Farming/Forestry/Fishing 1.5%
·
Construction/Extraction 7.3% Installation/Maintenance/Repair 3.7%
Production 1.9% Transportation/Material Moving 4.5%
Transportation/Material Moving
2000 Workers 16+ by Means of Transportation to Work
Total 1,005
Drove Alone - Car, Truck, or Van 77.4%
Carpooled - Car, Truck, or Van 12.0%
Public Transportation 0.1%
Walked 3.8%
Other Means 0.7%
Worked at Home 6.0%
2000 Workers 16+ by Travel Time to Work
Total 1,006
Did Not Work at Home 94.0%
Less than 5 minutes 5.2%
5 to 9 minutes 10.9%
10 to 19 minutes 18.0%
20 to 24 minutes 12.3%
25 to 34 minutes - 17.1%
35 to 44 minutes 6.9%
45 to 59 minutes 8.6%
60 to 89 minutes 12.5%
90 or more minutes 2.5%
Worked at Home 6.0%
Average Travel Time to Work (in min) 30.4
2000 Households by Vehicles Available
Total 815
None 8.7%
1 25.0%
2 43.2%
3 16.4%
4 5.8%
5+ 0.9%
Average Number of Vehicles Available 1.9





2000 Households by Type	
Total Total	809
Family Households	71.2%
Married-couple Family	56.5%
With Related Children	26.3%
Other Family (No Spouse)	14.7%
With Related Children	9.9%
Nonfamily Households	28.8%
Householder Living Alone	23.9%
Householder Not Living Alone	4.9%
Households with Related Children	36.2%
Households with Persons 65+	24.1%
2000 Households by Size	
Total	810
1 Person Household	23.9%
2 Person Household	34.5%
3 Person Household	17.1%
4 Person Household	15.6%
5 Person Household	6.4%
6 Person Household	1.7%
7+ Person Household	0.9%
2000 Households by Year Householder Moved In	
Total	815
Moved in 1999 to March 2000	18.2%
Moved in 1995 to 1998	28.2%
Moved in 1990 to 1994	14.8%
Moved in 1980 to 1989	19.9%
Moved in 1970 to 1979	8.8%
Moved in 1969 or Earlier	10.1%
Median Year Householder Moved In	1994
2000 Housing Units by Units in Structure	
Total	878
1, Detached	76.1%
1, Attached	3.9%
2	4.6%
3 or 4	3.5%
5 to 9	4.0%
10 to 19	0.3%
20+	4.9%
Mobile Home	2.7%
Other	0.0%
2000 Housing Units by Year Structure Built	
Total	882
1999 to March 2000	5.6%
1995 to 1998	10.3%
1990 to 1994	8.0%
1980 to 1989	19.5%
1970 to 1979	12.5%
1969 or Earlier	44.1%
1000 01 =01101	11.170

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing.

Median Year Structure Built

1975



Top 3 Tapestry Segments

1. In Style 2. Green Acres



2010 Consumer Spending shows the amount spent on a variety of goods and services by households that reside in the market area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal

business revenue.	meanist openanty accessor oqual
Apparel & Services: Total \$	\$2,697,801
Average Spent	\$1,820.38
Spending Potential Index	76
Computers & Accessories: Total \$	\$357,518
Average Spent	\$241.24
Spending Potential Index	110
Education: Total \$	\$2,069,861
Average Spent	\$1,396.67
Spending Potential Index	115
Entertainment/Recreation: Total \$	\$5,314,796
Average Spent	\$3,586.23
Spending Potential Index	111
Food at Home: Total \$	\$6,981,752
Average Spent	\$4,711.03
Spending Potential Index	105
Food Away from Home: Total \$	\$5,165,785
Average Spent	\$3,485.68
Spending Potential Index	108
Health Care: Total \$	\$5,826,715
Average Spent	\$3,931.66
Spending Potential Index	106
HH Furnishings & Equipment: Total \$	\$2,959,768
Average Spent	\$1,997.14
Spending Potential Index	97
Investments: Total \$	\$2,804,391
Average Spent	\$1,892.30
Spending Potential Index	109
Retail Goods: Total \$	\$37,993,277
Average Spent	\$25,636.49
Spending Potential Index	103
Shelter: Total \$	\$26,050,214
Average Spent	\$17,577.74
Spending Potential Index	111
TV/Video/Audio: Total \$	\$1,952,805
Average Spent	\$1,317.68
Spending Potential Index	106
Travel: Total \$	\$3,214,104
Average Spent	\$2,168.76
Spending Potential Index	115
Vehicle Maintenance & Repairs: Total \$	\$1,510,577
Average Spent	\$1,019.28
Spending Potential Index	108

Data Note: The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2005 and 2006 Consumer Expenditure Surveys, Bureau of Labor Statistics. ESRI.





Centreville

Custom Polygon

Demographic Summary	2010	2015
Population	3,371	3,854
Households	1,482	1,702
Families	1,030	1,175
Median Age	41.1	39.9
Median Household Income	\$69,693	\$78,364

wedian nousehold income	Ф 09,093	\$70,304		
	Spending Potential Index	Average Amount Spent	Total	
		•		
Entertainment/Recreation Fees and Admissions	117	\$723.67	\$1,072,486	
Admission to Movies, Theater, Opera, Ballet	113	\$171.39	\$253,993	
Admission to Sporting Events, excl. Trips	118	\$70.12	\$103,925	
Fees for Participant Sports, excl. Trips	116	\$123.36	\$182,819	
Fees for Recreational Lessons	121	\$165.50	\$245,269	
Membership Fees for Social/Recreation/Civic Clubs	117	\$192.50	\$285,280	
Dating Services	105	\$0.81	\$1,200	
Rental of Video Cassettes and DVDs	107	\$44.22	\$65,537	
Toys & Games	108	\$156.51	\$231,949	
Toys and Playground Equipment	108	\$152.00	\$225,260	
Play Arcade Pinball/Video Games	108	\$2.05	\$3,034	
Online Entertainment and Games	106	\$2.47	\$3,654	
Recreational Vehicles and Fees	105	\$339.18	\$502,668	
Docking and Landing Fees for Boats and Planes	122	\$8.67	\$12,844	
Camp Fees	121	\$34.89	\$51,708	
Purchase of RVs or Boats	103	\$285.89	\$423,690	
Rental of RVs or Boats	114	\$9.73	\$14,426	
Sports, Recreation and Exercise Equipment	87	\$157.85	\$233,935	
Exercise Equipment and Gear, Game Tables	93	\$75.91	\$112,500	
Bicycles	1 1 4	\$22.57	\$33,454	
Camping Equipment	45	\$6.47	\$9,586	
Hunting and Fishing Equipment	63	\$24.13	\$35,755	
Winter Sports Equipment	105	\$6.79	\$10,058	
Water Sports Equipment	106	\$7.06	\$10,458	
Other Sports Equipment	111	\$10.53	\$15,603	
Rental/Repair of Sports/Recreation/Exercise Equipment	110	\$4.40	\$6,521	
Photographic Equipment and Supplies	112	\$115.57	\$171,278	
Film	103	\$7.61	\$11,285	
Film Processing	109	\$24.48	\$36,280	
Photographic Equipment	113	\$48.23	\$71,474	
Photographer Fees/Other Supplies & Equip Rental/Repair	114	\$35.25	\$52,239	
Reading	111	\$172.47	\$255,595	
Magazine/Newspaper Subscriptions	112	\$70.89	\$105,062	
Magazine/Newspaper Single Copies	105	\$20.18	\$29,912	

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: ESRI forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.